



Medicare Supplement Policy

Part I - Personal Information

Title: Mr. Mrs. Miss Ms. Other _____

Last Name _____ First Name _____ MI _____

Birthdate (mm/dd/yyyy) _____ Social Security Number _____ Age _____ Height _____ ft _____ in Weight _____ lbs Gender
 Male
 Female

Medicare ID Number _____

Street Address _____

City _____ State _____ Zip _____

Best Time to Call (3 hour interval) _____ to _____ Weekend Calls Yes No

Daytime Phone _____ Evening Phone _____

Cell Phone _____ E-Mail Address _____

Part II - Plan Selection

Plan Applied For:

A F G N

Tobacco Use:

Have you used any tobacco products, including cigarettes, cigars, chewing tobacco or a pipe, in the past 12 months?
 Yes No

Part III - Eligibility

State law allows a 6 month open enrollment period beginning with the first day of the first month in which you are both: (1) age 65 or older; and (2) enrolled in Medicare Part B. *If you are a qualified open enrollee, you may apply for and receive any Medicare Supplement Plan available from us.*

Yes No

- 1) Are you covered under Medicare Part A?
a) If YES, what is your Part A effective date? ___/___/___
b) If NO, what is your eligibility date? ___/___/___
- 2) Are you covered under Medicare Part B?
a) If YES, what is your Part B effective date? ___/___/___
b) If NO, what is your eligibility date? ___/___/___
- 3) Did you turn 65 in the last 6 months?

Part IV - Medicare & Insurance Information

If you lost or are losing other health insurance coverage and received a notice from your prior insurer saying you are eligible for guaranteed issue of a Medicare Supplement insurance policy or certificate, or that you had certain rights to buy such a policy or certificate, you may be guaranteed acceptance in one or more of our Medicare Supplement plans. Please include a copy of the notice from your prior insurer with this Application. Please mark "Yes" or "No" below with an "X", to the best of your knowledge.

PLEASE ANSWER ALL QUESTIONS

Yes No

- 1) Are you applying during a guaranteed issue period? (If YES please attach proof of eligibility).
- 2) Are you covered for Medical Assistance through the state Medicaid program?
NOTE TO APPLICANT: If you are participating in a "Spend Down Program" and have not met your "Share of the Cost", please answer "NO" to this question.
If "Yes",
- a) Will Medicaid pay your premiums for this Medicare Supplement policy?
- b) Do you receive any benefits from Medicaid, OTHER THAN payments toward your Part B premium?
- 3) a) If you had coverage from any Medicare Plan other than Original Medicare within the past 63 days, for example, a Medicare Advantage plan, or a Medicare HMO or PPO, fill in your "Effective" and "Paid-to" dates below.
If you are still covered under this plan, leave "Paid to" blank.
Effective ____/____/____ Paid to ____/____/____ (mm/dd/yyyy)
- b) If you are still covered under the Medicare plan, do you intend to replace your current coverage with this new Medicare Supplement policy? (If "Yes" complete Replacement Notice.)
If so, with what company? _____
Company Address: _____
- c) Was this your first time in this type of Medicare Plan?
- d) Did you drop a Medicare Supplement policy or certificate to enroll in the Medicare Plan?
- 4) a) Do you have another Medicare Supplement policy or certificate in force?
- b) If so, with what company? _____
Company Address: _____
What plan do you have? _____
- c) If so, do you intend to replace your current Medicare Supplement policy or certificate with this policy? (If "Yes" complete Replacement Notice.)
- 5) Have you had coverage under any other health insurance within the past 63 days? (for example, an employer, union, or individual plan)
- a) If so, with what company? _____
What kind of policy? _____
- b) What are your dates of coverage under the other policy?
Effective ____/____/____ Paid to ____/____/____ (mm/dd/yyyy)

Part V - General Information

- 1) You do not need more than one Medicare Supplement policy or certificate.
- 2) If you purchase this policy, you may want to evaluate your existing health coverage and decide if you need multiple coverages.
- 3) You may be eligible for benefits under Medicaid and may not need a Medicare Supplement policy or certificate.
- 4) If, after purchasing this policy, you become eligible for Medicaid, the benefits and premiums under your Medicare Supplement policy can be suspended, if requested, during your entitlement to benefits under Medicaid for 24 months. You must request this suspension within 90 days of becoming eligible for Medicaid. Upon receipt of your request, we will return to you that portion of the premium attributable to the period of your Medicaid eligibility, subject to an adjustment for paid claims. If you are no longer entitled to Medicaid, your suspended Medicare Supplement policy or, if that is no longer available, a substantially equivalent policy will be reinstated, effective as of the date of termination of Medicaid, if requested within 90 days of losing your Medicaid eligibility. If the Medicare Supplement policy provided coverage for outpatient prescription drugs and you enrolled in Medicare Part D while your policy was suspended, the reinstated policy will not have outpatient prescription drug coverage, but will otherwise be substantially equivalent to your coverage before the date of suspension.
- 5) If you are eligible for, and have enrolled in a Medicare Supplement policy or certificate by reason of disability and you later become covered by an employer or union based group health plan, the benefits and premiums under your Medicare Supplement policy or certificate can be suspended, if requested, while you are covered under the employer or union based group health plan. If you suspend your Medicare Supplement policy or certificate under these circumstances, and later lose your employer or union based group health plan, your suspended Medicare Supplement policy or certificate or, if that is no longer available, a substantially equivalent policy or certificate, will be reinstated if requested within 90 days of losing your employer or union based group health plan. If the Medicare Supplement policy or certificate provided coverage for outpatient prescription drugs and you enrolled in Medicare Part D while your policy or certificate was suspended, the reinstated policy or certificate will not have outpatient prescription drug coverage, but will otherwise be substantially equivalent to your coverage before the date of suspension.
- 6) Counseling services may be available in your state to provide advice concerning your purchase of Medicare Supplement insurance and concerning medical assistance through the state Medicaid Program, including benefits as a Qualified Medicare Beneficiary (QMB) and a Specified Low Income Medicare Beneficiary (SLMB).

Part VI - Guarantee Issue Eligibility

Guaranteed Issue For Eligible Persons Under the Balanced Budget Act of 1997: The following are definitions of the categories of individuals who are eligible for Guaranteed Issue under the Balanced Budget Act of 1997:

- Enrolled under an employee welfare benefit plan that provides health benefits that supplement the benefits under Medicare; and the plan terminates, or the plan ceases to provide all such supplemental health benefits to the individual (*eligible for Plans A or F*); or
- Enrolled in a Medicare Advantage plan or Program of All-Inclusive Care for the Elderly (PACE) and the organization's certification or plan is terminated or specific circumstances permit discontinuance including, but not limited to, a change in residence of the individual, the plan is terminated within a residence area, the organization substantially violated a material policy provision, or a material misrepresentation was made to the individual (*eligible for Plans A or F*); or
- Enrolled in a Medicare risk contract, health care prepayment plan, cost contract or Medicare Select plan, or similar organization, and the organization's certification or plan is terminated or specific circumstances permit discontinuance including, but not limited to, a change in residence of the individual, the plan is terminated within a residence area, the organization substantially violated a material policy provision, or a material misrepresentation was made to the individual (*eligible for Plans A or F*); or
- Enrolled in a Medicare Supplement policy and coverage discontinues due to insolvency, substantial violation of a material policy provision, or material misrepresentation (*eligible for Plans A or F*); or
- Enrolled under a Medicare Supplement policy, terminates and enrolls for the first time in a Medicare Advantage, a risk or cost contract, or a Medicare Select plan, a PACE provider, and then terminates coverage within 12 months of enrollment (*eligible for the same Plan you terminated with us, or, if that Plan is no longer available, Plans A or F*); or

Part VI - Guarantee Issue Eligibility (continued)

- Upon *first* becoming eligible for benefits under Part A at age 65, enrolls in a Medicare Advantage or PACE provider and then disenrolls within 12 months (*eligible for all plans available from us*); or
- Enrolled in a Medicare Part D Plan during the initial Part D enrollment period while enrolled under a Medicare Supplement policy that covers outpatient prescription drugs and terminate the Medicare Supplement policy (*eligible for Plans A or F*).

Documentation of these events must be submitted with this Application. You must apply within 63 days of the date of termination of previous coverage in order to qualify as an eligible person.

Part VII - Premium Payment & Administration

Initial Premium _____

For _____ Months

Application fee: (+) \$25

Total Amount Submitted: (=) _____

Requested Effective Date (*if other than Application Date*)

_____ (mm-dd-yyyy)

Select Bank Draft Day _____ (1st - 28th)
(*must be on or prior to the application effective date*)

I authorize Bank Draft Payments

Draft Initial Amount Draft Immediately Draft Initial Premium on (Date) _____

RENEWAL: Direct Bill Bank Draft (Account Type: Checking Savings)

PREMIUM Mode: Annual Semi-Annual Quarterly Monthly Bank Draft

Bank Routing # (9 Digits)

Bank Account # (do not include check #)

|| _____ || _____

Bank Name: _____

Name(s) of Depositor(s): _____

If paying premium by Bank Draft, please include a voided check. The first draft will occur on the date your application is approved by Individual Assurance Company (unless specified otherwise).

Part VIII - Medical Questions

Do not answer health questions 1-17 if you are in an open enrollment or guaranteed issue period. Please see pages 3-4 for an explanation of open enrollment/guaranteed issue period information.

NOTICE TO APPLICANT: Please answer all of the following questions. Please verify the accuracy and completeness of the medical information on this application. Incomplete or false information on this application could jeopardize future claims. If you answer YES to any of the following questions 1-16, you are not eligible for coverage.

1. Are you currently hospitalized, in a nursing home or assisted living facility, or are you bedridden or confined to a wheelchair? Yes No
2. During the past 2 years, have you seen a physician, been diagnosed, treated or taken medication for emphysema, chronic obstructive pulmonary disease (COPD) or other chronic pulmonary disorders? Yes No
3. During the past 2 years, have you seen a physician, been diagnosed, treated or taken medication for Parkinson's disease, systemic lupus, myasthenia gravis, multiple or lateral sclerosis, osteoporosis with fractures, cirrhosis or chronic hepatitis? Yes No
4. During the past 2 years, have you seen a physician, been diagnosed, treated or taken medication for Alzheimer's disease, senile dementia, or any other cognitive disorder? Yes No
5. In the past 2 years, have you been diagnosed, taken medication for or treated by a physician or licensed medical professional for acquired immune deficiency syndrome (AIDS) or AIDS related complex (ARC)? Yes No
6. Do you have diabetes that has ever required more than 50 units of insulin daily or do you have diabetes in addition to the following: neuropathy, retinopathy, peripheral artery disease, any heart disorder, stroke, transient ischemic attack (TIA), or kidney disease? If you do **not** have diabetes this question should be answered "**NO**". Yes No
7. If you have diabetes with high blood pressure, have you taken more than two medications for either condition or have there been any changes in your medications within the past two years? If you do **not** have diabetes this question should be answered "**NO**". Yes No
8. Within the past two years have you been treated for or been advised by a physician to have treatment for internal cancer, alcoholism, drug abuse, mental or nervous disorder requiring psychiatric care or have you had any amputation caused by disease? Yes No
9. Within the past two years have you been treated for or been advised by a physician to have treatment for heart attack, heart, coronary or carotid artery disease (not including high blood pressure), peripheral vascular disease, congestive heart failure or enlarged heart, stroke, transient ischemic attacks (TIA) or heart rhythm disorders? Yes No
10. Within the past two years have you been treated for degenerative bone disease, crippling / disabling or rheumatoid arthritis or have you been advised to have a joint replacement? Yes No
11. Have you been advised by a physician that surgery may be required within twelve (12) months for cataracts? Yes No
12. In the past 2 years, have you been advised by a physician to have surgery, medical tests, treatment or therapy that has not been performed? Yes No
13. Have you been hospital confined three or more times in the last two years? Yes No
14. In the past 2 years have you had an organ transplant, treated or taken medication for an organ transplant or been advised by a physician to have an organ transplant? Yes No
15. During the past 2 years, have you seen a physician, been diagnosed, treated or taken medication for chronic kidney disease, kidney failure, or kidney disease requiring dialysis? Yes No
16. Do you have an implanted cardiac defibrillator? Yes No

Part VIII - Medical Questions (continued)

17. Are you taking or have you taken any prescription or over-the-counter medications within the past 24 months? If YES, please list the drug(s) below along with the date prescribed, dosage / frequency and diagnosis/medical condition for **each** medication. Attach a separate sheet if needed.

Yes No

Medication Name (copy off pharmacy label)	
Date Originally Prescribed	
Dosage and Frequency	
Diagnosis / Medical Condition	

Medication Name (copy off pharmacy label)	
Date Originally Prescribed	
Dosage and Frequency	
Diagnosis / Medical Condition	

Medication Name (copy off pharmacy label)	
Date Originally Prescribed	
Dosage and Frequency	
Diagnosis / Medical Condition	

Medication Name (copy off pharmacy label)	
Date Originally Prescribed	
Dosage and Frequency	
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Date Originally Prescribed	
Dosage and Frequency	
Diagnosis / Medical Condition	

Medication Name (copy off pharmacy label)	
Date Originally Prescribed	
Dosage and Frequency	
Diagnosis / Medical Condition	

PRIMARY CARE PHYSICIAN INFORMATION	
Physician's Name:	_____
Telephone Number:	_____

Part IX - Agreement & Acknowledgement

I wish to apply for Medicare supplement insurance coverage. I acknowledge that I have received or been given access to review: (a) an Outline of Coverage for the coverage applied for, and (b) a "Guide to Health Insurance for People with Medicare."

I HAVE READ AND FULLY UNDERSTAND the questions and my answers on this Application. To the best of my knowledge and belief they are true and complete. I understand the Company may conduct a telephone interview with me regarding the answers. I understand and agree the coverage applied for will not take effect until issued by the Company, and that the agent is not authorized to extend, waive or change any terms, conditions or provisions of the coverage.

Caution: If your answers on this Application are incorrect or untrue, the Company has the right to deny benefits or rescind your coverage.

Signed at (City and State): _____ Date: _____

Applicant's Signature: _____ Send Policy to: Applicant Producer

Producer's Signature: _____ Producer Number: _____

Producer's Phone: _____

Part X - Producer Supplement

Yes No All questions must be completed.

1. Did you meet with the Applicant in person?

2. Did you complete this Application over the phone?

3. State the name and relationship of any other person present when this Application was taken.
 Name _____ Relationship to Applicant _____

4. Did you review the Application for correctness and any omissions?

5. Did the Applicant review the Application for correctness and any omissions?

6. Are you related to the Proposed Insured?
 If Yes, provide relationship: _____

Listed below are all other health insurance policies or certificates I have (a) sold to the Applicant which are still in force; and (b) sold to the Applicant in the last 5 years which are no longer in force.

Company	Type of Policy	Effective Date	In Force
			<input type="checkbox"/> Yes <input type="checkbox"/> No
			<input type="checkbox"/> Yes <input type="checkbox"/> No
			<input type="checkbox"/> Yes <input type="checkbox"/> No

Producer #1 Name (please print) _____ Producer # _____ Split % _____

Producer #2 Name (please print) _____ Producer # _____ Split % _____

Health Information Authorization

This Authorization complies with the HIPAA Privacy Rule

I authorize any health plan, physician, health care professional, hospital, clinic, laboratory, pharmacy, pharmacy benefit manager, medical facility, or other health care provider that has provided services, treatment or payment to me, or on my behalf, within the past 10 years ("My Providers"), or consumer reporting agency, or the Medical Information Bureau, to disclose my entire medical record and any other protected health information concerning me to Individual Assurance Company, Life, Health & Accident ("IAC") and its agents, employees and representatives. This includes information on the diagnosis or treatment of Human Immunodeficiency Virus (HIV) infection and sexually transmitted diseases. This also includes information on the diagnosis and treatment of mental illness and the use of alcohol, drugs, and tobacco, but excludes psychotherapy notes and excludes information related to genetic tests or genetic services (except to pay a claim related to such tests or services).

By my signature below, I acknowledge that any agreements I have made to restrict my protected health information do not apply to this Authorization and I instruct any physician, health care professional, hospital, clinic, medical facility, or other health care provider to release and disclose my entire medical record without restriction.

My protected health information is to be disclosed under this Authorization so that IAC may: 1) underwrite my application for coverage, make eligibility, risk rating, policy issuance and enrollment determinations; 2) obtain reinsurance; 3) administer claims and determine or fulfill their responsibility for coverage and provision of benefits; 4) administer coverage; and 5) conduct other legally permissible activities that relate to any coverage I have or have applied for with IAC.

For a period of 120 days from the date of this Authorization I authorize my IAC Producer to receive certain protected health information about me that is related to an adverse underwriting decision or counteroffer for alternative coverage made during the underwriting of my application.

This Authorization shall remain in force for 30 months following the date of my signature below, and a copy of this Authorization is as valid as the original. I understand that I have the right to revoke this Authorization in writing, at any time, by sending a written request for revocation to: **IAC at PO Box 3270, Salt Lake City, Utah 84110-3270, Attention: Privacy Officer.** I understand that a revocation is not effective to the extent that any of My Providers has relied on this Authorization or to the extent that IAC has a legal right to contest a claim under an insurance policy or to contest the policy itself. I understand that any information that is disclosed pursuant to this Authorization may be redisclosed and no longer covered by federal rules governing privacy and confidentiality of health information.

I understand that My Providers may not refuse to provide treatment or payment for health care services if I refuse to sign this Authorization. I further understand that if I refuse to sign this Authorization to release my complete medical record, IAC may not be able to process my application, or if coverage has been issued may not be able to make any benefit payments.

Name of Applicant (please print)

Signature of Applicant or Personal Representative

Date of Birth

Date

Description of Personal Representative's Authority or Relationship to Applicant (if applicable)

**NOTICE TO APPLICANT REGARDING REPLACEMENT
OF MEDICARE SUPPLEMENT INSURANCE
OR MEDICARE ADVANTAGE**

**INDIVIDUAL ASSURANCE COMPANY, LIFE, HEALTH & ACCIDENT
Medicare Supplement Administrative Office: P. O. Box 3270, Salt Lake City, UT 84110-3270**

SAVE THIS NOTICE! IT MAY BE IMPORTANT TO YOU IN THE FUTURE!

According to your application, you intend to terminate existing Medicare supplement or Medicare Advantage insurance and replace it with a policy to be issued by Individual Assurance Company, Life, Health & Accident. Your new policy will provide thirty (30) days within which you may decide without cost whether you desire to keep the policy.

You should review this new coverage carefully. Compare it with all accident and sickness coverage you now have. If, after due consideration, you find that purchase of this Medicare supplement coverage is a wise decision, you should terminate your present Medicare supplement or Medicare Advantage coverage. You should evaluate the need for other accident and sickness coverage you have that may duplicate this policy.

STATEMENT TO APPLICANT BY AGENT: I have reviewed your current medical or health insurance coverage. To the best of my knowledge, this Medicare supplement policy will not duplicate your existing Medicare supplement or, if applicable, Medicare Advantage coverage because you intend to terminate your existing Medicare supplement coverage or leave your Medicare Advantage plan. The replacement policy is being purchased for the following reason (check one):

- Additional benefits. No change in benefits, but lower premiums
- Fewer benefits and lower premiums.
- Change in benefits (Gaining additional benefit(s), but losing some existing benefit(s)).
- My plan has outpatient drug coverage and I am enrolling in Part D.
- Disenrollment from a Medicare Advantage Plan. Please explain reason for disenrollment.

Other (please specify) _____

If, you still wish to terminate your present policy and replace it with new coverage, be certain to truthfully and completely answer all questions on the application concerning your medical and health history. Failure to include all material medical information on an application may provide a basis for the company to deny any future claims and to refund your premium as though your policy had never been in force. After the application has been completed and before you sign it, review it carefully to be certain that all information has been properly recorded.

Do not cancel your present policy until you have received your new policy and are sure that you want to keep it.

Signature of Agent, Broker or Other Representative

Agent's Printed Name and Address

The above "Notice to Applicant" was delivered to me on:

Applicant's Signature

Date

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OF MEDICARE SUPPLEMENT INSURANCE
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- Disenrollment from a Medicare Advantage Plan. Please explain reason for disenrollment.

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Agent's Printed Name and Address

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Applicant's Signature

Date

**INDIVIDUAL ASSURANCE COMPANY, LIFE, HEALTH & ACCIDENT
Outline Of Medicare Supplement Plans Sold for Effective Date on or After June 1, 2010**

These charts show the benefits included in each of the standard Medicare supplement plans. Every company must make available Plan "A". Some plans may not be available in your state.

Basic Benefits:

Hospitalization - Part A coinsurance plus coverage for 365 additional days after Medicare benefits end;

Medical Expenses - Part B coinsurance (generally 20% of Medicare-approved expenses) or co-payments for hospital outpatient services. Plans K, L and N require insureds to pay a portion of the part B coinsurance or co-payments;

Blood - First three pints of blood each year;

Hospice - Part A coinsurance.

A❖	B	C	D	F❖	F*	G❖	K	L	M	N❖
Basic Including 100% Part B coinsurance	Basic Including 100% Part B coinsurance	Basic Including 100% Part B coinsurance	Basic Including 100% Part B coinsurance	Basic Including 100% Part B coinsurance	Basic Including 100% Part B coinsurance	Basic Including 100% Part B coinsurance	Hospitalization and preventive care paid at 100%; other basic benefits paid at 50%	Hospitalization and preventive care paid at 100%; other basic benefits paid at 75%	Basic, including 100% Part B coinsurance	Basic, including 100% Part B coinsurance, except up to \$20 co-payment for office visits and up to \$50 co-payment for ER
	Skilled Nursing Facility Coinsurance	Skilled Nursing Facility Coinsurance	Skilled Nursing Facility Coinsurance	Skilled Nursing Facility Coinsurance	Skilled Nursing Facility Coinsurance	Skilled Nursing Facility Coinsurance	50% Skilled Nursing Facility Coinsurance	75% Skilled Nursing Facility Coinsurance	Skilled Nursing Facility Coinsurance	Skilled Nursing Facility Coinsurance
	Part A Deductible	Part A Deductible	Part A Deductible	Part A Deductible	Part A Deductible	Part A Deductible	50% Part A Deductible	75% Part A Deductible	50% Part A Deductible	Part A Deductible
	Part B Deductible	Part B Deductible	Part B Deductible	Part B Deductible	Part B Deductible	Part B Excess (100%)				
		Foreign Travel Emergency	Foreign Travel Emergency	Foreign Travel Emergency	Foreign Travel Emergency	Foreign Travel Emergency			Foreign Travel Emergency	Foreign Travel Emergency
				Part B Excess (100%)	Part B Excess (100%)	Out-of-Pocket limit \$4960; paid at 100% after limit reached	Out-of-Pocket limit \$2480; paid at 100% after limit reached			
<p>❖ Plans currently available for sale. *Plan F also has an option called a high deductible plan F. This high deductible plan pays the same benefits as Plan F after one has paid a calendar year \$2180 deductible. Benefits from high deductible plan F will not begin until out-of-pocket expenses exceed \$2180. Out-of-pocket expenses for this deductible are expenses that would ordinarily be paid by the policy. These expenses include the Medicare deductibles for Part A and Part B, but do not include the plan's separate foreign travel emergency deductible.</p>										

**Premiums - Monthly Bank Draft
Female
Zip Codes: 832-838
A one-time \$25 policy fee applies to each application**

Age	Non-Tobacco				Tobacco			
	A	F	G	N	A	F	G	N
65	121.53	150.03	121.44	103.04	139.76	172.54	139.66	118.50
66	121.53	150.03	121.44	103.04	139.76	172.54	139.66	118.50
67	121.53	150.03	121.44	103.04	139.76	172.54	139.66	118.50
68	124.64	153.88	124.56	105.69	143.34	176.96	143.24	121.54
69	127.84	157.83	127.75	108.40	147.02	181.50	146.92	124.66
70	131.12	161.88	131.03	111.18	150.79	186.16	150.68	127.85
71	134.48	166.03	134.39	114.03	154.66	190.93	154.55	131.13
72	137.93	170.29	137.84	116.95	158.62	195.83	158.51	134.50
73	141.43	174.61	141.33	119.92	162.65	200.80	162.53	137.91
74	145.02	179.04	144.92	122.96	166.77	205.89	166.66	141.41
75	148.70	183.58	148.60	126.08	171.00	211.12	170.89	144.99
76	152.47	188.24	152.37	129.28	175.34	216.47	175.22	148.67
77	156.34	193.01	156.23	132.56	179.79	221.96	179.66	152.44
78	160.26	197.85	160.14	135.88	184.29	227.52	184.17	156.26
79	164.27	202.80	164.16	139.28	188.91	233.22	188.78	160.18
80	168.39	207.88	168.27	142.77	193.64	239.07	193.51	164.19
81	172.61	213.09	172.48	146.35	198.50	245.06	198.36	168.30
82	176.93	218.43	176.81	150.02	203.47	251.20	203.33	172.52
83	181.14	223.63	181.01	153.59	208.31	257.17	208.16	176.62
84	185.45	228.95	185.32	157.24	213.26	263.29	213.11	180.82
85	189.86	234.39	189.72	160.98	218.34	269.55	218.18	185.12
86	194.37	239.97	194.24	164.81	223.53	275.96	223.37	189.53
87	199.00	245.67	198.86	168.73	228.85	282.53	228.69	194.04
88	200.99	248.13	200.85	170.41	231.13	285.35	230.97	195.98
89	203.00	250.61	202.85	172.12	233.45	288.20	233.28	197.94
90	205.03	253.12	204.88	173.84	235.78	291.09	235.61	199.92
91	207.08	255.65	206.93	175.58	238.14	294.00	237.97	201.92
92	209.15	258.21	209.00	177.33	240.52	296.94	240.35	203.93
93	211.24	260.79	211.09	179.11	242.92	299.91	242.75	205.97
94	213.35	263.40	213.20	180.90	245.35	302.91	245.18	208.03
95	215.48	266.03	215.33	182.71	247.81	305.93	247.63	210.11
96	215.48	266.03	215.33	182.71	247.81	305.93	247.63	210.11
97	215.48	266.03	215.33	182.71	247.81	305.93	247.63	210.11
98	215.48	266.03	215.33	182.71	247.81	305.93	247.63	210.11
99	215.48	266.03	215.33	182.71	247.81	305.93	247.63	210.11

Modal Factors: Annual = MBD x 12; SA = MBD x 6; Q = MBD x 3

**Premiums - Monthly Bank Draft
Male
Zip Codes: 832-838
A one-time \$25 policy fee applies to each application**

Age	Non-Tobacco				Tobacco			
	A	F	G	N	A	F	G	N
65	121.53	150.03	121.44	103.04	139.76	172.54	139.66	118.50
66	121.53	150.03	121.44	103.04	139.76	172.54	139.66	118.50
67	121.53	150.03	121.44	103.04	139.76	172.54	139.66	118.50
68	124.64	153.88	124.56	105.69	143.34	176.96	143.24	121.54
69	127.84	157.83	127.75	108.40	147.02	181.50	146.92	124.66
70	131.12	161.88	131.03	111.18	150.79	186.16	150.68	127.85
71	134.48	166.03	134.39	114.03	154.66	190.93	154.55	131.13
72	137.93	170.29	137.84	116.95	158.62	195.83	158.51	134.50
73	141.43	174.61	141.33	119.92	162.65	200.80	162.53	137.91
74	145.02	179.04	144.92	122.96	166.77	205.89	166.66	141.41
75	148.70	183.58	148.60	126.08	171.00	211.12	170.89	144.99
76	152.47	188.24	152.37	129.28	175.34	216.47	175.22	148.67
77	156.34	193.01	156.23	132.56	179.79	221.96	179.66	152.44
78	160.26	197.85	160.14	135.88	184.29	227.52	184.17	156.26
79	164.27	202.80	164.16	139.28	188.91	233.22	188.78	160.18
80	168.39	207.88	168.27	142.77	193.64	239.07	193.51	164.19
81	172.61	213.09	172.48	146.35	198.50	245.06	198.36	168.30
82	176.93	218.43	176.81	150.02	203.47	251.20	203.33	172.52
83	181.14	223.63	181.01	153.59	208.31	257.17	208.16	176.62
84	185.45	228.95	185.32	157.24	213.26	263.29	213.11	180.82
85	189.86	234.39	189.72	160.98	218.34	269.55	218.18	185.12
86	194.37	239.97	194.24	164.81	223.53	275.96	223.37	189.53
87	199.00	245.67	198.86	168.73	228.85	282.53	228.69	194.04
88	200.99	248.13	200.85	170.41	231.13	285.35	230.97	195.98
89	203.00	250.61	202.85	172.12	233.45	288.20	233.28	197.94
90	205.03	253.12	204.88	173.84	235.78	291.09	235.61	199.92
91	207.08	255.65	206.93	175.58	238.14	294.00	237.97	201.92
92	209.15	258.21	209.00	177.33	240.52	296.94	240.35	203.93
93	211.24	260.79	211.09	179.11	242.92	299.91	242.75	205.97
94	213.35	263.40	213.20	180.90	245.35	302.91	245.18	208.03
95	215.48	266.03	215.33	182.71	247.81	305.93	247.63	210.11
96	215.48	266.03	215.33	182.71	247.81	305.93	247.63	210.11
97	215.48	266.03	215.33	182.71	247.81	305.93	247.63	210.11
98	215.48	266.03	215.33	182.71	247.81	305.93	247.63	210.11
99	215.48	266.03	215.33	182.71	247.81	305.93	247.63	210.11

Modal Factors: Annual = MBD x 12; SA = MBD x 6; Q = MBD x 3

INDIVIDUAL ASSURANCE COMPANY, LIFE, HEALTH & ACCIDENT
PO Box 3270, Salt Lake City, UT 84110-3270

PREMIUM INFORMATION

We, Individual Assurance Company, Life, Health & Accident, can only raise your premium if we raise the premium for all policies like yours in this State. We will not change the premiums for this policy during your first year of coverage. No rate adjustment may be made on an individual basis. Also, your renewal premiums may change on a renewal date following the Effective Date of any change in the deductible and/or coinsurance amounts which you are required to pay under Medicare. Any such premium change will be based on the actuarial computations that we then use to determine the renewal premium.

DISCLOSURES

Use this outline to compare benefits and premiums among policies, certificates and contracts.

READ YOUR POLICY VERY CAREFULLY

This is only an outline describing your policy's most important features. The policy is your insurance contract. You must read the policy itself to understand all of the rights and duties of both you and your insurance company.

RIGHT TO RETURN POLICY

If you find that you are not satisfied with your policy, you may return it to us at: PO Box 3270, Salt Lake City, UT 84110-3270. If you send the policy back to us within 30 days after you receive it, we will treat the policy as if it had never been issued, and return all of your payments.

POLICY REPLACEMENT

If you are replacing another health insurance policy, do NOT cancel it until you have actually received your new policy and are sure you want to keep it.

NOTICE

This policy may not fully cover all of your medical costs. Neither Individual Assurance Company, Life, Health & Accident nor its agents are connected with Medicare. This Outline of Coverage does not give all the details of Medicare coverage. Contact your local Social Security Office or consult "The Medicare Handbook" for more details.

COMPLETE ANSWERS ARE VERY IMPORTANT

When you fill out the application for the new policy, be sure to answer truthfully and completely all questions about your medical and health history. The company may cancel your policy and refuse to pay any claims if you leave out or falsify important medical information.

Review the application carefully before you sign it. Be certain that all information has been properly recorded.

PLAN A
MEDICARE (PART A) - HOSPITAL SERVICES - PER BENEFIT PERIOD

* A benefit period begins on the first day you receive service as an inpatient in a hospital and ends after you have been out of the hospital and have not received skilled care in any other facility for 60 days in a row.

SERVICES	MEDICARE PAYS	PLAN PAYS	YOU PAY
HOSPITALIZATION*			
Semiprivate room and board, general nursing and miscellaneous services and supplies			
First 60 days	All but \$1288	\$0	\$1288 (Part A deductible)
61st thru 90th day	All but \$322 a day	\$322 a day	\$0
91st day and after -While using 60 lifetime reserve days	All but \$644 a day	\$644 a day	\$0
Once lifetime reserve days are used:			
-Additional 365 days	\$0	100% of Medicare eligible expenses	\$0***
-Beyond the additional 365 days	\$0	\$0	All costs
SKILLED NURSING FACILITY CARE*			
You must meet Medicare's requirements, including having been in a hospital for at least 3 days and entered a Medicare-approved facility within 30 days after leaving the hospital			
First 20 days	All approved amounts	\$0	\$0
21st thru 100th day	All but \$161 a day	\$0	Up to \$161 a day
101st day and after	\$0	\$0	All costs
BLOOD			
First 3 pints	\$0	3 pints	\$0
Additional amounts	100%	\$0	\$0
HOSPICE CARE			
You must meet Medicare's requirements, including a doctor's certification of terminal illness	All but very limited copayment/coinsurance for outpatient drugs and inpatient respite care.	Medicare copayment/coinsurance	\$0

*** NOTICE: When your Medicare Part A hospital benefits are exhausted, the insurer stands in the place of Medicare and will pay whatever amount Medicare would have paid for up to an additional 365 days as provided in the policy's "Core Benefits." During this time the hospital is prohibited from billing you for the balance based on any difference between its billed charges and the amount Medicare would have paid.

PLAN A (continued)
MEDICARE (Part B) - MEDICAL SERVICES -PER CALENDAR YEAR

*** Once you have been billed \$166 of Medicare-Approved amounts for covered services (which are noted with a double asterisk), your Part B Deductible will have been met for the calendar year.*

SERVICES	MEDICARE PAYS	PLAN PAYS	YOU PAY
MEDICAL EXPENSES-IN OR OUT OF THE HOSPITAL AND OUTPATIENT TREATMENT , such as Physician's services, inpatient and outpatient medical and surgical services and supplies, physical and speech therapy, diagnostic tests, durable medical equipment, First \$166 of Medicare Approved Amounts ** Remainder of Medicare Approved Amounts	\$0 Generally 80%	\$0 Generally 20%	\$166 (Part B Deductible) \$0
Part B Excess Charges (Above Medicare Approved Amounts)	\$0	\$0	All costs
BLOOD First 3 pints Next \$166 of Medicare Approved Amounts** Remainder of Medicare Approved Amounts	\$0 \$0 80%	All costs \$0 20%	\$0 \$166 (Part B Deductible) \$0
CLINICAL LABORATORY SERVICES - TESTS FOR DIAGNOSTIC SERVICES	100%	\$0	\$0

Part A & B

HOME HEALTH CARE MEDICARE APPROVED SERVICES - Medically necessary skilled care services and medical supplies - Durable medical equipment First \$166 of Medicare Approved Amounts** Remainder of Medicare Approved Amounts	100% \$0 80%	\$0 \$0 20%	\$0 \$166 (Part B Deductible) \$0
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PLAN F
MEDICARE (PART A) - HOSPITAL SERVICES - PER BENEFIT PERIOD

** A benefit period begins on the first day you receive service as an inpatient in a hospital and ends after you have been out of the hospital and have not received skilled care in any other facility for 60 days in a row.*

SERVICES	MEDICARE PAYS	PLAN PAYS	YOU PAY
HOSPITALIZATION*			
Semiprivate room and board, general nursing and miscellaneous services and supplies			
First 60 days	All but \$1288	\$1288 (Part A deductible)	\$0
61st thru 90th day	All but \$322 a day	\$322 a day	\$0
91st day and after -While using 60 lifetime reserve days	All but \$644 a day	\$644 a day	\$0
Once lifetime reserve days are used:			
-Additional 365 days	\$0	100% of Medicare eligible expenses	\$0***
-Beyond the additional 365 days	\$0	\$0	All costs
SKILLED NURSING FACILITY CARE*			
You must meet Medicare's requirements, including having been in a hospital for at least 3 days and entered a Medicare-approved facility within 30 days after leaving the hospital			
First 20 days	All approved amounts	\$0	\$0
21st thru 100th day	All but \$161 a day	Up to \$161 a day	\$0
101st day and after	\$0	\$0	All costs
BLOOD			
First 3 pints	\$0	3 pints	\$0
Additional amounts	100%	\$0	\$0
HOSPICE CARE			
You must meet Medicare's requirements, including a doctor's certification of terminal illness			
	All but very limited copayment/coinsurance for outpatient drugs and inpatient respite care.	Medicare copayment/coinsurance	\$0

**** NOTICE: When your Medicare Part A hospital benefits are exhausted, the insurer stands in the place of Medicare and will pay whatever amount Medicare would have paid for up to an additional 365 days as provided in the policy's "Core Benefits." During this time the hospital is prohibited from billing you for the balance based on any difference between its billed charges and the amount Medicare would have paid.*

PLAN F (continued)
MEDICARE (Part B) - MEDICAL SERVICES -PER CALENDAR YEAR

*** Once you have been billed \$166 of Medicare-Approved amounts for covered services (which are noted with a double asterisk), your Part B Deductible will have been met for the calendar year.*

SERVICES	MEDICARE PAYS	PLAN PAYS	YOU PAY
MEDICAL EXPENSES-IN OR OUT OF THE HOSPITAL AND OUTPATIENT TREATMENT , such as Physician's services, inpatient and outpatient medical and surgical services and supplies, physical and speech therapy, diagnostic tests, durable medical equipment, First \$166 of Medicare Approved Amounts ** Remainder of Medicare Approved Amounts	\$0 Generally 80%	\$166 (Part B Deductible) Generally 20%	\$0 \$0
Part B Excess Charges (Above Medicare Approved Amounts)	\$0	100%	\$0
BLOOD First 3 pints Next \$166 of Medicare Approved Amounts** Remainder of Medicare Approved Amounts	\$0 \$0 80%	All costs \$166 (Part B Deductible) 20%	\$0 \$0 \$0
CLINICAL LABORATORY SERVICES - TESTS FOR DIAGNOSTIC SERVICES	100%	\$0	\$0

Part A & B

HOME HEALTH CARE MEDICARE APPROVED SERVICES - Medically necessary skilled care services and medical supplies - Durable medical equipment First \$166 of Medicare Approved Amounts** Remainder of Medicare Approved Amounts	100% \$0 80%	\$0 \$166 (Part B Deductible) 20%	\$0 \$0 \$0
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Other Benefits - Not Covered by Medicare

FOREIGN TRAVEL - NOT COVERED BY MEDICARE , Medically necessary emergency care services beginning during the first 60 days of each trip outside the USA First \$250 each calendar year Remainder of Charges	\$0 \$0	\$0 80% to a lifetime maximum benefit of \$50,000	\$250 20% and amounts over the \$50,000 lifetime maximum
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PLAN G
MEDICARE (PART A) - HOSPITAL SERVICES - PER BENEFIT PERIOD

* A benefit period begins on the first day you receive service as an inpatient in a hospital and ends after you have been out of the hospital and have not received skilled care in any other facility for 60 days in a row.

SERVICES	MEDICARE PAYS	PLAN PAYS	YOU PAY
HOSPITALIZATION*			
Semiprivate room and board, general nursing and miscellaneous services and supplies			
First 60 days	All but \$1288	\$1288 (Part A deductible)	\$0
61st thru 90th day	All but \$322 a day	\$322 a day	\$0
91st day and after -While using 60 lifetime reserve days	All but \$644 a day	\$644 a day	\$0
Once lifetime reserve days are used:			
-Additional 365 days	\$0	100% of Medicare eligible expenses	\$0***
-Beyond the additional 365 days	\$0	\$0	All costs
SKILLED NURSING FACILITY CARE*			
You must meet Medicare's requirements, including having been in a hospital for at least 3 days and entered a Medicare-approved facility within 30 days after leaving the hospital			
First 20 days	All approved amounts	\$0	\$0
21st thru 100th day	All but \$161 a day	Up to \$161 a day	\$0
101st day and after	\$0	\$0	All costs
BLOOD			
First 3 pints	\$0	3 pints	\$0
Additional amounts	100%	\$0	\$0
HOSPICE CARE			
You must meet Medicare's requirements, including a doctor's certification of terminal illness			
	All but very limited copayment/coinsurance for outpatient drugs and inpatient respite care.	Medicare copayment/coinsurance	\$0

*** NOTICE: When your Medicare Part A hospital benefits are exhausted, the insurer stands in the place of Medicare and will pay whatever amount Medicare would have paid for up to an additional 365 days as provided in the policy's "Core Benefits." During this time the hospital is prohibited from billing you for the balance based on any difference between its billed charges and the amount Medicare would have paid.

PLAN G (continued)

MEDICARE (Part B) - MEDICAL SERVICES -PER CALENDAR YEAR

*** Once you have been billed \$166 of Medicare-Approved amounts for covered services (which are noted with a double asterisk), your Part B Deductible will have been met for the calendar year.*

SERVICES	MEDICARE PAYS	PLAN PAYS	YOU PAY
MEDICAL EXPENSES-IN OR OUT OF THE HOSPITAL AND OUTPATIENT TREATMENT, such as Physician's services, inpatient and outpatient medical and surgical services and supplies, physical and speech therapy, diagnostic tests, durable medical equipment, First \$166 of Medicare Approved Amounts ** Remainder of Medicare Approved Amounts	\$0 Generally 80%	\$0 Generally 20%	\$166 (Part B Deductible) \$0
Part B Excess Charges (Above Medicare Approved Amounts)	\$0	100%	\$0
BLOOD First 3 pints Next \$166 of Medicare Approved Amounts** Remainder of Medicare Approved Amounts	\$0 \$0 80%	All costs \$0 20%	\$0 \$166 (Part B Deductible) \$0
CLINICAL LABORATORY SERVICES - TESTS FOR DIAGNOSTIC SERVICES	100%	\$0	\$0

Part A & B

HOME HEALTH CARE MEDICARE APPROVED SERVICES - Medically necessary skilled care services and medical supplies - Durable medical equipment First \$166 of Medicare Approved Amounts** Remainder of Medicare Approved Amounts	100% \$0 80%	\$0 \$0 20%	\$0 \$166 (Part B Deductible) \$0
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Other Benefits - Not Covered by Medicare

FOREIGN TRAVEL - NOT COVERED BY MEDICARE, Medically necessary emergency care services beginning during the first 60 days of each trip outside the USA First \$250 each calendar year Remainder of Charges	\$0 \$0	\$0 80% to a lifetime maximum benefit of \$50,000	\$250 20% and amounts over the \$50,000 lifetime maximum
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PLAN N
MEDICARE (PART A) - HOSPITAL SERVICES - PER BENEFIT PERIOD

* A benefit period begins on the first day you receive service as an inpatient in a hospital and ends after you have been out of the hospital and have not received skilled care in any other facility for 60 days in a row.

SERVICES	MEDICARE PAYS	PLAN PAYS	YOU PAY
HOSPITALIZATION*			
Semiprivate room and board, general nursing and miscellaneous services and supplies			
First 60 days	All but \$1288	\$1288 (Part A deductible)	\$0
61st thru 90th day	All but \$322 a day	\$322 a day	\$0
91st day and after -While using 60 lifetime reserve days	All but \$644 a day	\$644 a day	\$0
Once lifetime reserve days are used:			
-Additional 365 days	\$0	100% of Medicare eligible expenses	\$0***
-Beyond the additional 365 days	\$0	\$0	All costs
SKILLED NURSING FACILITY CARE*			
You must meet Medicare's requirements, including having been in a hospital for at least 3 days and entered a Medicare-approved facility within 30 days after leaving the hospital			
First 20 days	All approved amounts	\$0	\$0
21st thru 100th day	All but \$161 a day	Up to \$161 a day	\$0
101st day and after	\$0	\$0	All costs
BLOOD			
First 3 pints	\$0	3 pints	\$0
Additional amounts	100%	\$0	\$0
HOSPICE CARE			
You must meet Medicare's requirements, including a doctor's certification of terminal illness			
	All but very limited copayment/coinsurance for outpatient drugs and inpatient respite care.	Medicare copayment/coinsurance	\$0

*** **NOTICE:** When your Medicare Part A hospital benefits are exhausted, the insurer stands in the place of Medicare and will pay whatever amount Medicare would have paid for up to an additional 365 days as provided in the policy's "Core Benefits." During this time the hospital is prohibited from billing you for the balance based on any difference between its billed charges and the amount Medicare would have paid.

PLAN N (continued)

MEDICARE (Part B) - MEDICAL SERVICES -PER CALENDAR YEAR

*** Once you have been billed \$166 of Medicare-Approved amounts for covered services (which are noted with a double asterisk), your Part B Deductible will have been met for the calendar year.*

SERVICES	MEDICARE PAYS	PLAN PAYS	YOU PAY
MEDICAL EXPENSES-IN OR OUT OF THE HOSPITAL AND OUTPATIENT TREATMENT, such as Physician's services, inpatient and outpatient medical and surgical services and supplies, physical and speech therapy, diagnostic tests, durable medical equipment, First \$166 of Medicare Approved Amounts ** Remainder of Medicare Approved Amounts	\$0 Generally 80%	\$0 Balance, other than up to \$20 per office visit and up to \$50 per emergency room visit. The copayment of up to \$50 is waived if the insured is admitted to any hospital and the emergency visit is covered as a Medicare Part A expense	\$166 (Part B Deductible) Up to \$20 per office visit and up to \$50 per emergency room visit. The copayment of up to \$50 is waived if the insured is admitted to any hospital and the emergency visit is covered as a Medicare Part A expense.
Part B Excess Charges (Above Medicare Approved Amounts)	\$0	\$0	All costs
BLOOD First 3 pints Next \$166 of Medicare Approved Amounts** Remainder of Medicare Approved Amounts	\$0 \$0 80%	All costs \$0 20%	\$0 \$166 (Part B Deductible) \$0
CLINICAL LABORATORY SERVICES - TESTS FOR DIAGNOSTIC SERVICES	100%	\$0	\$0
Part A & B			
HOME HEALTH CARE MEDICARE APPROVED SERVICES - Medically necessary skilled care services and medical supplies - Durable medical equipment First \$166 of Medicare Approved Amounts** Remainder of Medicare Approved Amounts	100% \$0 80%	\$0 \$0 20%	\$0 \$166 (Part B Deductible) \$0
Other Benefits - Not Covered by Medicare			
FOREIGN TRAVEL - NOT COVERED BY MEDICARE, Medically necessary emergency care services beginning during the first 60 days of each trip outside the USA First \$250 each calendar year Remainder of Charges	\$0 \$0	\$0 80% to a lifetime maximum benefit of \$50,000	\$250 20% and amounts over the \$50,000 lifetime maximum

Premium Calculation

Medicare Supplement Plan _____

	Steps	Example - Information displays is for illustrational purposes only	Enrollee
#1	Enrollee Age Enrollee Zip Code	65 12345	
#2	Premium Premium shown in Outline of Coverage	\$150.000	
#3	Household Premium Discount If the applicant lives with his or her spouse, or partner in a civil union, or has continuously lived with at least one but no more than 3 other adults for at least a year, multiply premium by .93	$\$150.00 \times .93 = \139.50	
#4	Payment Options Modal Premiums – To determine other pay schedules, multiply the monthly premium by: Annual = MBD x 12 Semi-Annual = MBD x 6 Quarterly= MBD x 3		

Receipt

Receipt

Please Note: All premium checks must be made payable to Individual Assurance Company, Life, Health & Accident. Do not make checks payable to the insurance agent or leave the payee line blank.

Received from _____ the sum of \$ _____ for _____ months premium, with this application. If for any reason the application is not approved and the policy is not issued, this premium is to be refunded. No liability is created or assumed by the Company, except for refund of this premium, until the policy applied for has been issued.

Date Receipt and Outline of Coverage was prepared _____, 20 _____
by _____

Agent's Signature

Individual Assurance Company, Life, Health & Accident, PO Box 3270, Salt Lake City, UT 84110-3270

